

Kronos roadmap:

01



Direction

It all started with a request through our website to contact a company – let's call it Kronos. Clear talk from a potential customer: *"We want to work as one company, develop synergies, utilize the new scale of business we have obtained through the merger and become more efficient and more competitive".*

02

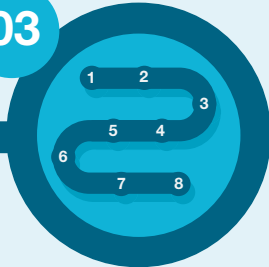


Readiness assesment

The Readiness Workshop has helped management understand key elements in their ERP business transformation project, as well as the pitfalls and see the important task and role they and their organization must engage in and perform.

Learn how Pipol are supporting and facilitating the international business transformation of Kronos, by following the roadmap.

03



Transition management

Business Transition Management (BTM) is an ongoing process with communication, workshops and training sessions during the entire project. For Kronos, a structured plan with a transition management team, a communication plan, a stakeholder analysis, resistance management handling and knowledge transfer was initiated.

04



Organizational alignment

An often neglected, but very important element within ERP business transformations is: Organizational alignment! "International studies show that when large IT projects fails the main reason (+65% of all cases) is because the receiving organization fails to adopt the changes or are unwilling to accept the changes."

05



International business process optimization

The first step in a business process optimization plan is to identify the key business processes, their owners and where "best-practice" exists. Pipol's TM Consultant organized and facilitated a series of BPO workshops starting with current state mapping, then getting the Kronos functional teams to develop possible future ("to-be") states for senior management review.

To be continued ...