



6 steps to succeed with your ERP implementation

- A guide for multi-site companies



Navigating international ERP transformation

Expanding across multiple locations means greater complexity—and the right ERP strategy makes it manageable. Implementing an ERP system across borders presents unique challenges:

- Regional differences in business processes and compliance regulations.
- Diverse teams with varying workflows and expectations.
- Data complexity when consolidating information from multiple sources.

However, a well-planned Dynamics 365 ERP implementation can be an easier and successful endeavor.

What you will find in this e-book:

- ◆ The 6 essential steps for a smooth, efficient ERP rollout.
- ◆ Tips on how to avoid common pitfalls in international ERP projects.



Steps 1 and 2

1. Project planning and management

A structured ERP implementation starts with a solid plan. Without a clear roadmap, projects often face delays, scope creep, and misaligned expectations.

1. Define a clear project scope, objectives, and timeline.
2. Assign a dedicated project team with regional representatives.
3. Set realistic milestones to keep all locations aligned.

A well-structured plan creates clarity, accountability, and is a strong foundation for success.

2. Cross-functional collaboration

An ERP system affects multiple departments, so collaboration is key. A lack of communication between IT, finance, operations, and other stakeholders can lead to misalignment and inefficiencies.

- Form cross-functional teams that bring together expertise from different business units.
- Schedule regular alignment meetings to track progress and ensure transparency.
- Foster open dialogue to address concerns and capture insights from different regions.

Read the full guide to discover the remaining steps...

Steps 3 and 4

3. Needs assessment and customization

ERP implementations must balance standardization with flexibility. While a global template ensures consistency, each region has unique needs.

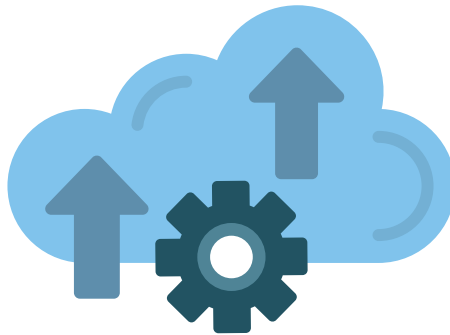
- ✓ Conduct a needs assessment to identify location-specific requirements.
- ✓ Ensure compliance with regional regulations, tax structures, and language preferences.

Customization should enhance efficiency—not complicate the system. Finding the right balance prevents unnecessary complexity.

4. Data preparation and migration

Poor data management can lead to inaccurate reporting, integration failures, and costly rework. Ensuring clean, structured, and well-mapped data is essential before go-live.

- ✓ Perform data cleansing to eliminate duplicate or outdated records.
- ✓ Develop a clear mapping strategy to integrate data from different systems.
- ✓ Conduct test migrations to identify issues before full deployment.



Steps 5 and 6

5. Change management and user training

Technology alone does not drive success—people do. A new ERP system can face resistance if users do not understand its value or struggle with adoption.

- ✓ Develop a change management strategy that considers cultural and regional differences.
- ✓ Provide role-based training so employees can quickly adapt to new workflows.
- ✓ Encourage early engagement by involving key users in testing and feedback.

6. Localization and compliance

Legal and regulatory frameworks vary widely across countries, and non-compliance can lead to fines, inefficiencies, or operational delays.

- ✓ Work with legal and compliance experts to ensure adherence to local laws.
- ✓ Adjust financial reporting, tax calculations, and workflows to align with local requirements.
- ✓ Maintain global process integrity while allowing flexibility for local operations.

Compliance is not optional—it is a business necessity. Ensuring local alignment prevents legal risks and operational setbacks.



**CHANGE
MANAGEMENT**



SUMMARY

Implementing an ERP system across multiple sites is a complex but rewarding process. By following these six steps, companies can ensure alignment, efficiency, and long-term success in their ERP transformation.

A structured approach to ERP implementation ensures:

- ✓ Strategic planning
- ✓ Collaboration
- ✓ Customization with control
- ✓ Reliable data management
- ✓ User adoption
- ✓ Regulatory compliance

A successful ERP implementation is not just about technology—it is about aligning people, processes, and strategy.



Start your journey now!



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