



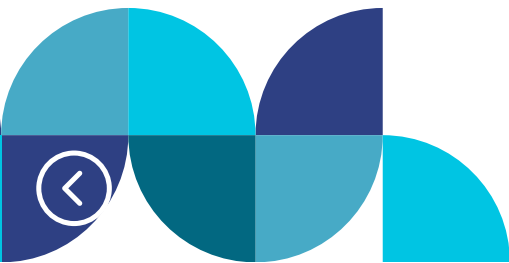
Why international
ERP implementations
are easier and faster
in the cloud





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INTRODUCTION

ERP solutions in the cloud have changed the methods of implementation.

In this ebook, we will explore the factors influencing ERP implementation and how cloud-based solutions have streamlined and accelerated the process.

We will also look at how it affects the customer and the implementation partner.

Lastly, we will dive deeper into the advantages of having one global partner handling the entire implementation.

Enjoy your read!

Morten Poulsen
CEO
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BENEFITS IN THE CLOUD ERA

Both Dynamics 365 BC and Dynamics 365 FO have been designed with the idea of modern cloud solutions in mind and aim to respond fully to all the challenges associated with the implementation of traditional business solutions.

But how does the cloud make implementation more accessible and faster?



Infrastructure: Perhaps the most obviously impacted area. Cloud solutions eliminate the need for managing hardware, software, updates, and backups. and offer the flexibility to set up various environments for different purposes, such as development and testing.

Customizations: Cloud services continuously update and introduce new features. The 'Low-Code Development Platform' provides tools like Power Apps for creating custom applications without traditional coding.



Application lifecycle: Dynamics 365 Business Central mandates updates to ensure security and feature enhancements, reducing the risk of outdated software.

Evergreen solution: Unlike traditional software, evergreen solutions like Dynamics 365 Business Central receive routine updates, including minor releases and significant annual updates.





IMPROVED PROCESSES FOR CUSTOMERS

The transition to cloud-based ERP solutions has significantly improved the implementation process for customers. It has streamlined infrastructure management, simplified customization, and enhanced the overall efficiency of ERP projects providing continuous access to the latest features and updates. Additionally, it facilitates global standardization, making it easier for multinational companies to manage their ERP implementations across subsidiaries.

THE CUSTOMER PERSPECTIVE

Reduced infrastructure burden: Cloud-based ERP solutions eliminate the need for customers to invest in and manage hardware and software infrastructure. This not only saves costs but also frees up valuable resources that can be redirected toward core business activities.

Customization simplification: In the pre-cloud era, extensive customization was often required to adapt ERP solutions to specific business needs. With cloud services, customizations become more agile due to tools like Power Apps, which enable low-code or no-code development. This empowers customers to tailor their ERP systems without the complexity of traditional coding.

Application lifecycle management: Cloud ERP solutions like Dynamics 365 Business Central automate updates and security patches. Customers benefit from a reduced risk of using outdated software and can rest assured that their systems are continuously improved to meet evolving business and security requirements.

Evergreen solution: Unlike traditional software, cloud-based solutions receive regular updates, including minor releases and significant annual updates. This ensures that customers always have access to the latest features and improvements without the hassle of manual upgrades.

Global implementation streamlining: For multinational corporations, cloud ERP solutions offer a centralized framework for managing implementations across global subsidiaries. This streamlines the process, ensures consistency, and simplifies the management of Microsoft Dynamics 365 implementations at both headquarters and subsidiaries.



IMPROVED PROCESSES FOR IMPLEMENTATION PARTNERS

THE IMPLEMENTATION PARTNER PERSPECTIVE

Efficient resource allocation: Implementation partners can focus their expertise on configuring and optimizing the ERP system rather than managing complex infrastructure. This allows them to allocate resources more efficiently, resulting in quicker project timelines and cost savings.

Rapid development tools: Cloud ERP platforms often include low-code or no-code development tools like Power Apps. Implementation partners can leverage these tools to rapidly create customized solutions for their customers, reducing the time and effort traditionally required for coding.

Simplified maintenance: With automated updates and maintenance handled by the cloud provider, implementation partners can shift their focus to strategic consulting and addressing specific customer needs. This shift reduces the time spent on routine maintenance tasks.

Continuous learning and adaptation: Cloud-based ERP solutions evolve with frequent updates. Implementation partners must stay up to date with these changes, which can be challenging but also present opportunities for ongoing consulting and value-added services.

Scalability and flexibility: Cloud solutions offer scalability and flexibility that can benefit both customers and implementation partners. Partners can easily adapt the ERP system as customer needs change, and customers can scale their systems up or down as their businesses grow or evolve.

PARTNERING WITH A GLOBAL PARTNER

If your business is operating on an international scale and you are looking at an international multi-site ERP implementation in the cloud, partnering with one global partner offers significant advantages:



1. Consistency and standardization

A single global partner ensures consistency in ERP implementation processes, methodologies, and best practices across all subsidiaries and regions. This standardization helps maintain uniformity in business processes and data management, reducing operational discrepancies and complexities.



2. Streamlined project management

Managing ERP implementations across multiple regions and/or subsidiaries can be complex. A global partner simplifies project management by providing a centralized point of contact and coordination. This streamlined communication reduces administrative overhead and ensures that project goals align with the organization's global strategy.



3. Knowledge transfer

A global partner accumulates extensive experience and knowledge about the organization's operations, needs, and objectives across different regions. This knowledge transfer helps in creating more effective and tailored ERP solutions for each subsidiary, ensuring that the software meets the specific requirements of each local market while aligning with the overall corporate strategy.



4. Economies of scale

A global partner often has established relationships with cloud providers and may have negotiated pricing advantages due to the scale of their operations. This can result in cost savings for the organization when it comes to licensing, infrastructure, and ongoing support.

PARTNERING WITH A GLOBAL PARTNER



5. Faster implementation: Leveraging a single global partner often leads to faster ERP implementations. This is because the partner can apply lessons learned from previous deployments to subsequent projects, thereby reducing the learning curve and expediting the rollout of the cloud ERP system across different regions.



6. Efficient resource allocation: With a single global partner, resources can be allocated more efficiently. The partner can strategically distribute their experts and resources across different subsidiaries, ensuring that the most skilled personnel are assigned to each project based on its unique needs and complexities.



7. Centralized support and maintenance: Post-implementation support and maintenance can be more straightforward when managed by a single global partner. They can provide centralized helpdesk support, ensuring that issues are addressed promptly, and updates and enhancements are consistently applied to all ERP instances.



8. Data security and compliance: A global partner can help ensure that data security and compliance requirements are consistently met across all subsidiaries and regions. They can implement standardized security protocols and compliance measures, reducing the risk of data breaches or non-compliance with regional regulations.

PARTNERING WITH A GLOBAL PARTNER



9. Holistic Strategy: A global partner can help the organization develop a holistic cloud ERP strategy that considers the unique needs and challenges of each subsidiary while aligning with the overall corporate goals. This strategic approach ensures that the ERP system contributes effectively to the organization's global success.



10. Long-term Relationship: Building a long-term relationship with a single global partner fosters trust, understanding, and collaboration. This relation can extend beyond the initial implementation phase, allowing the organization to benefit from ongoing guidance, optimization, and innovation as the ERP solution evolves.

Partnering with one global partner helps organizations create a unified and standardized approach to ERP implementation and support while ensuring that the unique needs of each subsidiary are addressed effectively. This approach contributes to the organization's overall success in a global business landscape.

One global partner

Pipol offers a centralized framework to manage Microsoft Dynamics 365 implementations across global subsidiaries. As one global partner, we help you drive your business transformation at headquarters and across every single subsidiary around the world.

We offer a proven delivery framework that centrally manages any international implementation of Microsoft Dynamics 365 from A to Z and across several industries.

CONTACT US



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